



## Benefits Marketplace at a Glance: 2011-2012

### REINVENTING YOUR BENEFITS

**Our 2011-2012 benefits program gives you more choice with lower costs. We have partnered with Liazon to offer the Bright Choices<sup>®</sup> program, which gives you:**

**Funding strategy** – Using a defined contribution model, you take control of your benefits budget and define exactly the dollar amount that your employees use to buy the products and services they want.

**Choice of plans** – Liazon’s Benefits Marketplace is a comprehensive suite of benefits plans and programs that address the diverse needs of each person, including:

- A wide range of choices for Medical, Dental, and Vision coverage
- Benefits including Life, Disability, and Supplemental Insurance like Accident, Critical Illness, and Long-Term Care, as well as Health Savings Accounts for qualified health plans
- Health and Wellness programs, Consult A Doctor services, and even Pet Insurance

**Communications and Decision Support** – To ensure that we are creating effective consumers, Liazon’s Bright Choices™ portal provides rich decision support tools that reveal the actual costs of benefits, help consumers build their own personalized benefits portfolios and educate them to make more informed decisions when using healthcare services.

**Service and Support** – Liazon takes care of all service so you can focus on your business, not on benefits. We handle all benefits administration – eligibility, enrollment and carrier connections – and we support your employees with a dedicated Consumer Advocacy Center that helps them solve any benefit-related issues.

**Questions? Call Liazon at 1-866-LIAZON-1 (1-866-542-9661)**

This comparison has been prepared as a guide to assist you in evaluating the program. This is not a complete comparison or contract and in no way details all the benefits, limitations, or exclusions. Rates and terms are subject to change.





	Co-Pay Plans		Hybrid Plans			HSA Plans		
	Active — Co-Pay 1	Active — Co-Pay 2	Active — Hybrid 1 (Co-Pay/Deductible)	Active — Hybrid 2 (Co-Pay/Deductible)	Active — Hybrid 3 (Co-Pay/Deductible)	Active — HSA 1 (Lower Deductible)	Active — HSA 2 (Deductible)	Active — HSA 3 (Higher Deductible)
<b>Provision</b>								
<b>Preventive Care</b>	Approved preventive services covered in full							
<b>Physician Visit</b>	\$25 (\$0 for Kids)	\$30 (\$0 for Kids)	\$25 (\$0 for Kids)	\$30 (\$0 for Kids)	\$30 (\$0 for Kids)	Deductible then 20%	Deductible then 0%	Deductible then 0%
<b>Specialist Visit</b>	\$40	\$50	\$40	\$50	\$50	Deductible then 20%	Deductible then 0%	Deductible then 0%
<b>Hospital Stay</b>	\$500	\$500	Deductible then 20%	Deductible then 20%	Deductible then 20%	Deductible then 20%	Deductible then 0%	Deductible then 0%
<b>Outpatient Surgery</b>	\$250	\$250	Deductible then 20%	Deductible then 20%	Deductible then 20%	Deductible then 20%	Deductible then 0%	Deductible then 0%
<b>Maternity</b>	Covered in Full	Covered in Full	All Services Deductible then 20% Nursery Care \$0	All Services Deductible then 20% Nursery Care \$0	All Services Deductible then 20% Nursery Care \$0	All Services Deductible then 20%	All Services Deductible then 0%	All Services Deductible then 0%
<b>Emergency Room</b>	\$250	\$250	\$150	\$250	\$250	Deductible then 20%	Deductible then 0%	Deductible then 0%
<b>Ambulance</b>	\$250	\$250	\$150	\$250	\$250	Deductible then 20%	Deductible then 0%	Deductible then 0%
<b>Prescriptions (Generic Advantage Program applies*)</b>	\$5/\$25/\$50 (\$0 Generics for Kids)	\$5/\$25/\$50 (\$0 Generics for Kids)	\$5/\$35/\$70 (\$0 Generics for Kids) Brand Deductible: \$250 per person/\$750 family maximum	\$5/\$35/\$70 (\$0 Generics for Kids) Brand Deductible: \$250 per person/\$750 family maximum	\$5/\$35/\$70 (\$0 Generics for Kids) Brand Deductible: \$250 per person/\$750 family maximum	Deductible then \$5/\$35/\$70 (\$0 Generics for Kids)	Deductible then \$5/\$35/\$70 (\$0 Generics for Kids)	Deductible then 0%
<b>Dependent Rider</b>	Up to age 26 on all plans regardless of student status; Domestic partner covered.							
<b>Deductible</b>	In-Network: None Out-of-Network: \$500 Single \$1,500 Family	In-Network: None Out-of-Network: \$500 Single \$1,500 Family	In-Network: \$500 Single \$1,500 Family Out-of-Network: \$500 Single \$1,500 Family (Combined In/Out)	In-Network: \$1,000 Single \$3,000 Family Out-of-Network: \$1,000 Single \$3,000 Family (Combined In/Out)	In-Network: \$2,000 Single \$6,000 Family Out-of-Network: \$2,000 Single \$6,000 Family (Combined In/Out)	In-Network: \$1,300 Single \$2,600 Family Out-of-Network: \$1,300 Single \$2,600 Family (Combined In/Out)	In-Network: \$2,600 Single \$5,200 Family Out-of-Network: \$2,600 Single \$5,200 Family (Combined In/Out)	In-Network: \$5,500 Single \$11,000 Family Out-of-Network: \$5,500 Single \$11,000 Family (Combined In/Out)
<b>Coinsurance</b>	In-Network: None Out-of-Network: 20%	In-Network: None Out-of-Network: 20%	In-Network: 20% Out-of-Network: 40%	In-Network: 20% Out-of-Network: 40%	In-Network: 20% Out-of-Network: 40%	In-Network: 20% Out-of-Network: 40%	In-Network: 0% Out-of-Network: 0%	In-Network: 0% Out-of-Network: 0%
<b>Out-of-Pocket Maximum</b>	In-Network: None Out-of-Network: \$1,500 Single \$4,500 Family (Applies only to deductible)	In-Network: None Out-of-Network: \$1,500 Single \$4,500 Family (Applies only to deductible)	In-Network: \$1,500 Single \$4,500 Family Out-of-Network: \$1,500 Single \$4,500 Family	In-Network: \$3,000 Single \$9,000 Family Out-of-Network: \$3,000 Single \$9,000 Family	In-Network: \$6,000 Single \$18,000 Family Out-of-Network: \$6,000 Single \$18,000 Family	In-Network: \$3,000 Single \$6,000 Family Out-of-Network: \$3,000 Single \$6,000 Family	In-Network: \$5,500 Single \$11,000 Family Out-of-Network: \$5,500 Single \$11,000 Family	In-Network: \$5,500 Single \$11,000 Family Out-of-Network: \$5,500 Single \$11,000 Family
<b>Premium (Monthly; Excluding Cash Back)</b>	Small Group \$540 Single \$1,409 Family Sole Proprietor \$620 Single \$1,619 Family	Small Group \$511 Single \$1,335 Family Sole Proprietor \$587 Single \$1,534 Family	Small Group \$479 Single \$1,252 Family Sole Proprietor \$550 Single \$1,439 Family	Small Group \$435 Single \$1,134 Family Sole Proprietor \$499 Single \$1,303 Family	Small Group \$397 Single \$1,033 Family Sole Proprietor \$455 Single \$1,187 Family	Small Group \$302 Single \$789 Family Sole Proprietor \$346 Single \$907 Family	Small Group \$272 Single \$711 Family Sole Proprietor \$312 Single \$816 Family	Small Group \$189 Single \$490 Family Sole Proprietor \$216 Single \$562 Family
<b>Cash Back</b>	Cash Back program applies for all plans (up to \$525/year for Single and \$1,050 for Family).							

\*Under the Generic Advantage Program, after you've paid any applicable deductible, if you purchase a brand name prescription drug that has a generic equivalent (same active ingredients and same intended therapeutic effect), then you must pay (\$5 dollar copay for generic drug) + (actual cost of brand name drug) - (actual cost of generic drug). Doctor's orders cannot override this policy.


**KeyBank HEALTH SAVINGS ACCOUNT (HSA)**

<b>Account Setup and Fees</b>	All accounts must be setup directly at your local Key Bank branch office or online at the link below: <a href="https://www.key.com/html/H-12.hsa.html">https://www.key.com/html/H-12.hsa.html</a> (click the APPLY NOW button) No account opening or monthly account maintenance fees (Please contact us for the Discount Code)
<b>Maximum Pretax Contributions</b>	Single: \$3,050 Family: \$6,150 Catch-up: An additional \$1,000 per year (if you're age 55 or older)
<b>Balances</b>	Account earns interest tax-free and balances roll over for future years


**MetLife DENTAL INSURANCE**

Provision	Value Plan	Basic Plan	Enhanced Plan
<b>Preventive</b>	In-Network: 100% Out-of-Network: 80%	In-Network: 100% Out-of-Network: 90%	In-Network: 100% Out-of-Network: 100%
<b>Basic</b>	In-Network: 80% Out-of-Network: 50%	In-Network: 80% Out-of-Network: 70%	In-Network: 90% Out-of-Network: 80%
<b>Major</b>	In-Network: 0% Out-of-Network: 0%	In-Network: 50% Out-of-Network: 25%	In-Network: 60% Out-of-Network: 50%
<b>Orthodontia</b>	In-Network: 0% Out-of-Network: 0%	In-Network: 0% Out-of-Network: 0%	In-Network: 50% Out-of-Network: 50% (Lifetime Maximum: \$1,000/person)
<b>Deductible</b>	In-Network: \$0 Out-of-Network: \$50/person (\$150 family maximum; Applies to Basic and Major treatments only.)		
<b>Calendar Year Maximum</b>	In-Network: \$750/person Out-of-Network: \$500/person	In-Network: \$1,000/person Out-of-Network: \$750/person	In-Network: \$1,500/person Out-of-Network: \$1,000/person
<b>Rates (Monthly)</b>	Employee: \$19.37 Employee + Spouse: \$39.86 Employee + Child(ren): \$44.52 Family: \$65.77	Employee: \$34.12 Employee + Spouse: \$61.11 Employee + Child(ren): \$72.04 Family: \$103.33	Employee: \$49.73 Employee + Spouse: \$97.21 Employee + Child(ren): \$108.80 Family: \$157.93

Please visit [myliazon.com](http://myliazon.com) for more plan details. Included for each plan is a list of limitations and exclusions that pertain to your Dental Insurance coverage.


**VSP VISION INSURANCE**

	Plan A	Plan B	Plan C
<b>Eye Examination</b>	1 per Year \$10 Copay	1 per Year \$10 Copay	1 per Year \$10 Copay
<b>Lenses</b>	1 Every 2 Years \$25 Copay	1 per Year \$25 Copay	1 per Year \$25 Copay
<b>Frames, Contacts</b>	1 Every 2 Years \$25 Copay	1 Every 2 Years \$25 Copay	1 per Year \$25 Copay
<b>Allowance for materials (Lenses, Frames, Contacts)</b>	\$130	\$130	\$130
<b>Rates (Monthly)</b>	Single: \$8.84 Family: \$19.21	Single: \$10.07 Family: \$21.31	Single: \$13.18 Family: \$28.29



### EMPLOYEE LIFE AND ACCIDENTAL DEATH AND DISMEMBERMENT INSURANCE

Amount	\$25,000	\$50,000	\$75,000	\$100,000	\$125,000	\$150,000	\$175,000	\$200,000	\$250,000	\$300,000	
Age	18-29	\$3.65	\$6.30	\$8.95	\$11.60	\$14.25	\$16.90	\$19.55	\$22.20	\$27.50	\$32.80
	30-34	\$4.40	\$7.80	\$11.20	\$14.60	\$18.00	\$21.40	\$24.80	\$28.20	\$35.00	\$41.80
	35-39	\$5.15	\$9.30	\$13.45	\$17.60	\$21.75	\$25.90	\$30.05	\$34.20	\$42.50	\$50.80
	40-44	\$5.90	\$10.80	\$15.70	\$20.60	\$25.50	\$30.40	\$35.30	\$40.20	\$50.00	\$59.80
	45-49	\$8.15	\$15.30	\$22.45	\$29.60	\$36.75	\$43.90	\$51.05	\$58.20	\$72.50	\$86.80
	50-54	\$12.15	\$23.30	\$34.45	\$45.60	\$56.75	\$67.90	\$79.05	\$90.20	\$112.50	\$134.80
	55-59	\$20.40	\$39.80	\$59.20	\$78.60	\$98.00	\$117.40	\$136.80	\$156.20	\$195.00	\$233.80
	60-64	\$27.90	\$54.80	\$81.70	\$108.60	\$135.50	\$162.40	\$189.30	\$216.20	\$270.00	\$323.80
	65-69	\$47.90	\$94.80	\$141.70	\$188.60	\$235.50	\$282.40	\$329.30	\$376.20	\$470.00	\$563.80
Guaranteed Accepted											

Rates shown above are monthly. For life insurance, employee needs to complete a Statement of Health Form for amounts exceeding \$100,000. Please visit myliazon.com for your Plan Summary. Included is a list of limitations and exclusions that pertain to your Life Insurance coverage.



### SPOUSE LIFE AND ACCIDENTAL DEATH AND DISMEMBERMENT

Amount	\$10,000	\$20,000	\$30,000	
Age	18-29	\$1.06	\$2.12	\$3.18
	30-34	\$1.36	\$2.72	\$4.08
	35-39	\$1.66	\$3.32	\$4.98
	40-44	\$1.96	\$3.92	\$5.88
	45-49	\$2.86	\$5.72	\$8.58
	50-54	\$4.46	\$8.92	\$13.38
	55-59	\$7.76	\$15.52	\$23.28
	60-64	\$10.76	\$21.52	\$32.28
	65-69	\$18.76	\$37.52	\$56.28

Coverage amount must be less than 50% of employee coverage.



### CHILD(REN) LIFE AND ACCIDENTAL DEATH AND DISMEMBERMENT

Amount	\$1,000	\$2,000	\$4,000	\$5,000	\$10,000
All Ages	\$0.19	\$0.38	\$0.76	\$0.96	\$1.91

Employee must elect self-coverage in order to sign up for child(ren) coverage. Monthly rate covers all dependent children of the employee, regardless of number of children.



### LONG-TERM DISABILITY

Pre-Disability Monthly Income	\$1,000	\$2,000	\$3,000	\$4,000	\$5,000	\$6,000	\$7,000	\$8,333	
	x 60%	x 60%	x 60%	x 60%	x 60%	x 60%	x 60%	x 60%	
Monthly Disability Benefit*	\$600	\$1,200	\$1,800	\$2,400	\$3,000	\$3,600	\$4,200	\$5,000 (Benefit Maximum)	
Age	18-39	\$3.30-\$4.70	\$5.60-\$8.40	\$7.90-\$12.10	\$10.20-\$15.80	\$12.50-\$19.50	\$14.80-\$23.20	\$17.10-\$26.90	\$20.16-\$31.82
	40-49	\$5.60-\$9.10	\$10.20-\$17.20	\$14.80-\$25.30	\$19.40-\$33.40	\$24.00-\$41.50	\$28.60-\$49.60	\$33.20-\$57.70	\$39.32-\$68.47
	50-59	\$11.30-\$23.80	\$21.60-\$46.60	\$31.90-\$69.40	\$42.20-\$92.20	\$52.50-\$115.00	\$62.80-\$137.80	\$73.10-\$160.60	\$86.80-\$190.92
	60-64	\$24.50-\$31.10	\$48.00-\$61.20	\$71.50-\$91.30	\$95.00-\$121.40	\$118.50-\$151.50	\$142.00-\$181.60	\$165.50-\$211.70	\$196.76-\$251.73
	65-69	\$24.60-\$27.40	\$48.20-\$53.80	\$71.80-\$80.20	\$95.40-\$106.60	\$119.00-\$133.00	\$142.60-\$159.40	\$166.20-\$185.80	\$197.59-\$220.91
Benefit Period	5 years, including 2 years own occupation								
Waiting Period	6 months								

Rates shown above are monthly. Your exact monthly benefit and monthly rate will depend on your monthly income reported by your employer (rounded to the nearest \$1) as well as the SIC code reported by your employer. Please visit myliazon.com for your Plan Summary. Included is a list of limitations and exclusions that pertain to your Long Term Disability coverage.

# MetLife<sup>®</sup> SHORT TERM DISABILITY INSURANCE

Weekly Benefit Amount (Available in \$50 increments)		\$100	\$250	\$500	\$750	\$1000
Age	< 44	\$6.70	\$16.75	\$33.50	\$50.25	\$67.00
	45-49	\$7.00	\$17.50	\$35.00	\$52.50	\$70.00
	50-54	\$8.60	\$21.50	\$43.00	\$64.50	\$86.00
	55-59	\$11.90	\$29.75	\$59.50	\$89.25	\$119.00
	60-64	\$14.00	\$35.00	\$70.00	\$105.00	\$140.00
	65 +	\$14.70	\$36.75	\$73.50	\$110.25	\$147.00
Waiting Period		7 Days for Injury and Illness				
Benefit Period		25 Weeks				

Rates shown above are monthly. Pre-existing conditions apply for conditions diagnosed within the last 3 months. Please visit [myliazon.com](http://myliazon.com) for your Plan Summary. Included is a list of limitations and exclusions that pertain to your Short Term Disability coverage. Like most group Disability insurance policies, MetLife group policies contain certain exclusions, exceptions, waiting periods, limitations, reductions of benefits and terms for keeping them in force. Ask your MetLife Sales Representative for complete costs and details.



## CRITICAL ILLNESS WITH CANCER BENEFIT

	Basic	Enhanced	Premier
Benefit Amount	\$10,000	\$30,000	\$50,000
Heart Attack, Stroke, Major Organ Transplant, End-Stage Renal Failure, Alzheimer's Disease, Invasive Cancer	Pays 100% of Coverage	Pays 100% of Coverage	Pays 100% of Coverage
Coronary Artery Bypass Surgery, Carcinoma in Situ	Pays 25% of Coverage (Payable Once)	Pays 25% of Coverage (Payable Once)	Pays 25% of Coverage (Payable Once)
Rates (Monthly)	\$11.70 and up (Based on age, smoker status, and family size)	\$14.60 and up (Based on age, smoker status, and family size)	\$25.35 and up (Based on age, smoker status, and family size)

Enrollment for this product requires a phone and/or in-person interview with a Liazon representative.



## ACCIDENT INSURANCE

	Basic	Enhanced	Premier
Benefit Amount	Payout amounts vary based on type of injury. Benefits are paid directly to you or your assignee. Benefits are paid regardless of other coverage.		
Rates (Monthly)	Accident Policy Only Single: \$22.72 Family: \$34.40	Accident Policy Only Single: \$43.27 Family: \$66.64	Accident Policy Only Single: \$63.83 Family: \$98.87

Enrollment for this product requires a phone and/or in-person interview with a Liazon representative.



## LONG TERM CARE INSURANCE

	Plan A	Plan B	Plan C
Daily Benefit	\$100	\$200	\$300
Benefit Period	Benefits start after 90 days and continue for 3 years	Benefits start after 90 days and continue for 6 years	Benefits start after 90 days and continue for 10 years
Inflation Option	GPO	CPI Compound	5% Compound
Rates (Monthly)	Based on Age, Health, and Partner Status	Based on Age, Health, and Partner Status	Based on Age, Health, and Partner Status



## TELE-MEDICINE PROGRAM

<b>Benefits</b>	<p>Consult A Doctor connects you to licensed physicians 24 hours a day, 7 days a week. Physicians can be contacted either via telephone (Tele-Consults) or secure e-mail (E-Consults), and Consult A Doctor offers an informative, interactive, educational online Personal Health Manager. Services include:</p> <ul style="list-style-type: none"> <li>• Unlimited Tele-Consults and E-Consults</li> <li>• Low cost (\$34.95–\$39.95) comprehensive Medical Tele-Consults, where prescriptions can be prescribed</li> <li>• Complete access to the Personal Health Manager</li> </ul>
<b>Rate</b>	\$5 Per Month



Allies

## HEALTH DISCOUNT PROGRAM

<b>Benefits</b>	<p>OptumHealth Allies is a money-saving program designed to help you reduce your health care spending and start living a healthier lifestyle. While this benefit is not health insurance, it will give you discounts on many of the services and items you buy today. With OptumHealth Allies you have access to:</p> <ul style="list-style-type: none"> <li>• Typical savings of 5-50% on health services for you and your family.</li> <li>• More than 500,000 providers nationwide.</li> <li>• On-the-spot savings—no claim forms to submit.</li> <li>• 24-hour nurse hotline to answer your health questions</li> </ul> <p>OptumHealth Allies can work alongside whatever medical and dental insurance plan you choose.</p>
<b>Rate</b>	\$15.50 Per Month



## HEALTH AND WELLNESS PROGRAM

Healthy Start	Healthy Coach	Healthy Directions
<p><b>PHD Network:</b></p> <p>The Personal Health Development (PHD) Network gives you your own personalized online environment where you have the ability to uncover and learn about your individual health risks, such as Heart Disease, Diabetes, Stroke, and Stress. Based on the results of your assessment, the system provides you with an individualized wellness program.</p>	<p><b>PHD Network, plus Health Coach:</b></p> <p>The PHD Network is coupled with your own personal health coach: a registered nurse highly trained in behavior modification science. This skilled professional works with you regularly and is able to explain risks, uncover barriers to change that you may possess, and provide valuable health planning assistance.</p>	<p><b>PHD Network and Health Coach, plus Home Screening Kit:</b></p> <p>A home test kit helps you get an accurate snapshot of your most important lab values, such as cholesterol and glucose. The PHD Network and your health coach explain your results and develop a plan for you. This plan gives you the tools to help you become healthier and avoid additional health care costs.</p>
\$8.33 per Month	\$24.99 per Month	\$41.66 per Month



## PET INSURANCE

	Standard Plan	Superior Plan	Avian and Exotic Pet Plan
<b>Annual Maximum</b>	\$9,000	\$14,000	\$7,000
<b>Per Incident Deductible</b>	\$50	\$50	\$50
<b>Additional Features</b>	<ul style="list-style-type: none"> <li>• Covers a multitude of medical problems and conditions related to accidents and illnesses—including office visits, prescriptions, diagnostic tests, hospitalizations, and surgeries—for dogs, cats, birds, ferrets, reptiles, and other exotic pets.</li> <li>• No pre-authorization.</li> <li>• Visit any licensed veterinarian worldwide.</li> <li>• Optional Pet WellCare Protection™ Coverage is available to help dog and cat owners with the cost of routine care—including annual exams, vaccinations, and other routine care—with no deductibles.</li> </ul>		
<b>Rates (Monthly)</b>	Based on age and species. Rates are discounted for Liazon consumers.		



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These plans are only available to businesses who choose to participate in the Bright Choices program. This document valid through 8/31/12.

**Application Deadline:** Applications are due the 10th of the month prior to the month beginning coverage.

**Administrative Fees:** Rates shown include administrative fees (for health, dental, employee life and AD&D, and long-term disability plans).

**Rates:** Health insurance rates only apply to groups with 50 or fewer total eligible employees. All other insurance products and rates apply to all groups, regardless of size. **Billing is done monthly.**

**Participation Requirements (Medical Only):**

Groups of 5 net eligibles and below must have 100% participation on a Univera product.

Groups of 6 net eligibles and above must have 75% participation on a Univera product.

Valid waivers include (exclusively): Coverage through a spouse with a commercial carrier or TRICARE; Coverage through a parent who has commercial coverage; Retiree coverage of the employee through a commercial carrier; and Ineligible employees.